



CRG CONSULTING
Unmatched Support to Better Decision-Making

**CRG Consulting is listed as the #1 Ranked Firm on the
following
Standing Offer for:**

**Public Works & Government Services Canada
Real Estate Advisory Services
Standing Offer # EP324-060169/A**

Work Package Four

Real Property Transactions

**If you wish to speak to a representative at CRG regarding
these standing offers please contact:
Elizabeth Kennedy 613-596-2910 ext. 327 or via email
elizabethk@thecrg.com**



PWGSC Work Package Four
Real Property Transactions
(Solicitation: # EP324-060169/A)

Possible Assignments:

1. Development of negotiation strategies within the context of land, building and space acquisitions / disposals;
2. Development of specific divestiture strategies such as the transfer of ownership, administration and control of property to another level of government, another public body or the private sector;
3. Advice and development of offer call documents to be used for acquisitions, disposals and divestitures of holdings;
4. Development of business cases generally to determine the advantages, disadvantages, profitability, organization, etc. of conducting operations within a certain framework or regime;
5. Review of business plans;
6. Identification, analysis, comparison and action plan to provide real property operations to federal government clients according to different models;
7. Identification and analysis of partnerships;
8. Negotiation of agreements with private sector partners;
9. Consultation with stakeholders;
10. Review of leasing clauses / structures / documentation;
11. Review of lease escalation charges;
12. Process and procedural studies;
13. Due diligence activities and studies;
14. Benefit / cost analyses;
15. Benchmarking, including the determination of how other bodies treat similar issues;
16. Service quality analyses;
17. Training as it relates of this package; and,
18. Communication plans as it relates to this package.